

Dr.sayani's



50 years of renewing LIFE



Dr. Sayani's Healthcare Pvt. Ltd., a *Conglomerate*

45 years of rich experience of Dr. MdYousuf Sayani & impeccable track record in health care industry by Dr. Sayani's Physiotherapy and Rehabilitation Centre, Sayani Surgicals & Dr.Sayani's Rehabilitation Aids made to establish Dr Sayanis Health Care Pvt Ltd a Conglomerate with aim of Manufacturing, Import/ Export, Distribution and Logistics, Clinics and Health care Retailing in Health care practices.

Vision

Dr.Sayani's Health Care Pvt. Ltd aims to emerge as a technology and service driven global player in Manufacturing, Offering, Innovative, High Quality cost effective health care products and services within the reach of every Channel partner / institution / individual as a customer to their at most satisfaction by dedicated and professional practices.

Mission

- To take social and moral responsibilities to create Preventive and Managed Health care.
- To be a leader in Health care Distribution and Logistics.
- To produce quality cost effective health care products and make it available nationally and internationally.
- To explore the practice of Physiotherapy in healing.
- To reach the common man to provide world class health care products and services.
- To establish one of it's kind of Health care concept in health care retailing.
- To be a solution provider for the unfortunate physically and mentally challenged to lead a normal life.
- To act as a channel partner for those who are dedicated for renewing life.
- To Initiate and achieve International standard, affordable, Medical and Paramedical services with needed Care.

Founders

Dr. Mohd. Yousuf Sayani, The Chairman of Dr. Sayani's Health Care Pvt. Ltd is a graduate in Physiotherapy from KEM hospital Mumbai and Chartered Physiotherapist from London (U.K). He has the unique distinction of first fully qualified Physiotherapist in Andhra Pradesh (INDIA). He started his carrier in early 1960's and was associated with various reputed institutes from India and abroad such as Physio Occupational Therapy Training Centre - New Delhi, Osmania General Hospital – Hyderabad, Nizam's Orthopedic Hospital (presently NIMS) -Hyderabad, Hyderabad Nursing Home – Hyderabad, Harlow Wood Ortho Hospital – Mansfield Nottinghamshire (UK), Royal National Orthopedic Hospital - Stanmore, Middlesex (UK), Stokemandivelle International Paraplegic Centre – UK, Queen's Mary Hospital and Artificial Limb Centre – London.

Dr. Md.Yousuf Sayani started his first clinic in the heart of **"The Pearl City"** – Hyderabad making himself busy offering his expertise services by means of therapy, pain management and customized aids and appliances to the physically, mentally challenged.

He is former Treasurer of All India Physiotherapist association and twice was the Chairperson for the All India Physiotherapy Conference held in Andhra Pradesh.

He is the first physiotherapist to establish a prosthetic and orthotic workshop to manufacture high quality and cost effective crutches, calipers for Polio effected children. He felt the need for the equipment and alleviation of the suffering for people in his own area of Physio/Ortho therapy and made a modest beginning of manufacturing cervical collars, caliper, crutches, etc. in a section of the building attached to his physiotherapy clinic as a social and moral responsibility and named it as **Sayani Surgicals**.

Dr. Md.Yousuf Sayani was awarded **"INDIRA GANDHI PRIYA DARSHANI AWARD"** and **"RASHTRIA RATAN AWARD"** for his outstanding services and contribution to the physically challenged in 2007.

Dr. Mohammed Shakeel Sayani, Managing Director of Dr. Sayani's Healthcare Pvt. Ltd. has completed his M.B.B.S from Deccan College of Medical Sciences at Hyderabad and Diploma in Sports Physiotherapy & Sports Nutrition from Apollo College of Physiotherapy - Hyderabad. Gold Medalist in Ophthalmology.

He was involved with his father Dr. Mohammed Yousuf Sayani from his childhood gaining and developing his knowledge base in the area of his father's practice. Dr. Mohammed Shakeel Sayani started taking lead along with his father and converted a small workshop to a manufacturing unit and named **Dr. Sayani's Rehabilitation Aids**. He started manufacturing Orthopedic Appliances, Rehabilitation aids, Hospital furniture, Diabetic Footwear, etc. He identified the need of equipment, instruments and other Healthcare products and converted **Sayani Surgicals** into a distribution and trading concern and started importing world class products and exporting manufactured products. The products are exported to Dubai, Iraq, Germany, Sri Lanka, etc. Both the firms achieved immense growth with huge network in various states and metros of INDIA.

To expand and to have a presence globally the founders decided to get into various streams of Healthcare operations and bring all existing operations under one roof thus **Dr. Sayani's Healthcare Pvt. Ltd.** was evolved.

Dr. Sayani's Healthcare Pvt. Ltd., a Profile

Dr. Sayani's Healthcare Pvt. Ltd. is a customer centric approach with different operations of Sayani Surgicals and Dr. Sayani's Rehabilitation Aids and other initiatives under one roof. Dr. Sayani's Healthcare Pvt. Ltd. undertakes marketing and sales of Healthcare products for the manufacturer who needs marketing support in India because of the divisional strength. We also offer **Turnkey Project Management** for Healthcare Retail, Gym & Fitness Centers, Physiotherapy & Lifestyle Clinics, etc.

The different divisions in various branches of health practices and services are:

- **Manufacturing**
- **Imports & Exports**
- **Distribution & Logistics**
- **Healthcare Retail**
- **Physiotherapy & Lifestyle Clinics**

Culture & Leadership

The founder leadership is building the leadership among the team. The team is called as Sayanian's Family. The open disciplined work culture gives employees freedom to explore their talent & develop themselves. The new dynamic thoughts are developed among the employees with clarity & focused training which are customer centric. We provide a huge platform for freshers & learners to gain knowledge in multidimensional activities. The culture states "Only right people can bring positive difference in the work place & are an asset to the organization." The culture is of awards & rewards. The team has expertise in Supply Chain, Marketing, Sales, Logistics, Retail, etc. The aim is to drill positive attitude in our employees and enable them achieve professional standards in all streams.



Manufacturing

The manufacturing unit is situated in Katedan Industrial Area, Hyderabad, AP, INDIA. More than 50 years of rich experience in Healthcare makes to define the quality standards and technical expertise of the products. The manufacturing unit undertakes production of world class products in following categories:

Physiotherapy, Orthopedic Appliances, Rehabilitation Aids, Walking Aids, Prosthetics and Orthotics, Diabetic and Orthopedic Footwear, Pediatric Splints and Appliances, Occupational Therapy Items, Electro Medical Equipment, Exercise Therapy Equipment for Physiotherapy, Hospital Furniture, etc. It also deals in Contract Manufacturing with quality management. Dr.Sayani's Healthcare Pvt. Ltd. is exploring initiatives in other Healthcare categories. We also undertake customized production of products.

The aim is to produce world class products providing value for money.





Imports & Exports

The division deals with both international operations. The imports are made to get world class innovative products to Indian market. The various categories of Healthcare products are made available for preventive and managed health. The imports are done from various countries across the globe. The unit represents overseas manufacturers in India. The demands of various countries as per the requirement are fulfilled through exports. The exports operations are aggressive in identifying the channel partners across the globe to represent Dr. Sayani's Healthcare Pvt. Ltd. We are looking forward to join hands with reputed international brands in the field of Healthcare for Import and Export operations.

Distribution & Logistics

The Distribution and Logistics unit strictly adheres to the standards of SCM supported by ERP as information technology. Wide network in all the States, Metros, Towns, etc. makes us reach deeply to address customer needs and demands in urban and rural areas. The Distribution and Logistics unit takes care of demand and supply of self produced items, imported items and items manufactured by our principles.

We have a large team focused on distribution & logistics to give prompt service to our channel partners. The focus is to reduce the lead time & to deliver the right product as per the demand & to keep proper balance of demand & supply. We also help in inventory planning & provide guidance in stock management for those who need.





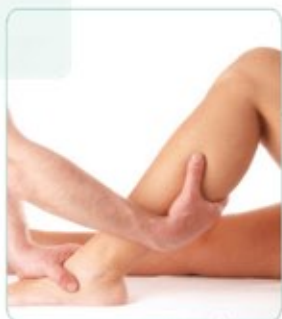
Physiotherapy & Lifestyle Clinics

The versatile experience and knowledge of Dr. Mohammed Yousuf Sayani evolved with the concept of creating Physiotherapy healing awareness through Physiotherapy and life style clinic which is started by him. In order to have presence and reach to the common man, he decided to expand clinic operations by setting chain of Dr. Sayani's Physiotherapy and life style clinics with aim of helping the unfortunate physically and mentally challenged. The clinics also provide obesity solution, nutrition and diet management, pain management, life style solutions etc. The clinics can also be a part of any other health care organization. The clinic has self trained Physiotherapist, health counsellors, nutritionist, life style advisers to provide quality services with international standards to our clients. We provide corporate physiotherapy and life style services to institutions and organizations.

Healthcare Retail

There is no much awareness in Healthcare retailing to the consumers. There is feedback from many customers on the same. The consumer is in need of right product & services. Consumer knows the problem of his health, fitness, wellness etc. but is unable to identify right quality products at right time that suits his budget due to lack of awareness and guidance. That's why preventive & managed healthcare is not 100%.

To provide proper guidance for these health needs Dr. Sayani's Healthcare Pvt. Ltd. has its retail outlets & is planning to reach closer to the community & society in other locations. The most important feature planned is to get right mix of people to serve the customer which include Healthcare Advisors, Health Counselors and Pharmacists who are trained in-house to achieve the objectives. The retail concept is focused in health categories like Healthcare products, Fitness, Pharmacy, Ancient/Traditional systems of medicine, Chronic Disease Management products, Nutrition products, Healthy Lifestyle products, etc. To bring these concepts closer to one and all we are open to tie-up with other Corporates, Partner as Shop-in-Shop with other retail chains/franchisees nationally or internationally in Healthcare. We believe retailing here is more of a Family's healthcare needs and not mere selling but, much more than that.





Welcome Aboard!
Together let's renew lives
today, tomorrow and Forever...



Manufacturing | Imports and Exports | Distribution and Logistics | Clinics | Retail



Dr. Sayani's Healthcare Pvt. Ltd.

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Physiotherapy and Lifestyle Clinic

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Distribution and Logistics

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Manufacturing

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Retail Stores

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